

Message Text

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PAGE 01 BELGRA 07872 031306Z

73

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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R 031200Z DEC 76

FM AMEMBASSY BELGRADE

TO USDOC WASHDC

INFO SECSTATE WASHDC 8880

AMCONSUL ZAGREB

VIRGINIA YORIO FOR J.S. WALKER, USYEC

GENERAL ELECTRIC COMPANY

570 LEXINGTON AVE.

NEW YORK, NY 10022

TELEX: RCA 234 698

UNCLAS BELGRADE 7872

E.O. 11652: N/A

TAGS: BTIO, BENC, YO

SUBJECT: FOREIGN COMMERCIAL TENDER (MAJOR PROJECT)

SUMMARY. ONE OF THE LARGEST YUGOSLAV IMPORTERS IS LOOKING FOR ABOUT \$5 MILLION OF EQUIPMENT AND KNOW-HOW FOR PRODUCTION OF FORMALDEHYDE AND UREA-FORMAGAEHYDE RESINS, ON ACCOUNT OF ONE OF ITS CLIENTS, A CHEMICAL INDUSTRY FORM CACAK.

END SUMMARY.

1. 479/01/T0003

2. 120376

3. WWALLER

4. 479 YUGOSLAVIA

T. Y-IMPORTER

6A. REPLY TO--

6B. I-3120 (1)KM

6C. INVEST-IMPORT

P.O. BOX 680

11001 BEOGRAD

7. I-3120 (1)KM

8. 021777

9. 204 9A. FOREIGN COMMERCIAL TENDER

10. DESCRIPTION.

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3559111-5000.

99105XX-5000.

(A) COMPLETE INDUSTRIAL PLANT FOR PRODUCTION OF FORMALDEHYDE, CAPACITY 50,000 TONS PER YEAR AT 37 PERCENT, WITH POSSIBILITY OF PRODUCTION OF FORMALDEHYDE SOLUTION 50-55 PERCENT CONCENTRATION, AND UF-CONCENTRATE OF 80-85 PERCENT CONCENTRATION. OFFER SEPARATELY: COMPLETE PLANT EXCLUDING STORAGE OF METHANOL, FORMALDEHYDE AND UF-CONCENTRATE; ENGINEERING FOR FORMALDEHYDE; KNOW-HOW FOR FORMALDEHYDE.

(B) COMPLETE INDUSTRIAL PLANT FOR PRODUCTION OF UREA-FORMALDEHYDE RESINS OF 68-70 PERCENT CONCENTRATION. CAPACITY 45,000 TONS PER YEAR.

OFFER SEPARATELY: COMPLETE PLANT EXCLUDING STORAGE FOR FORMALDEHYDE, UREA AND FINISHED PRODUCTS; ENGINEERING FOR RESINS; KNOW-HOW FOR RESINS.

(C) BOTH PLANTS WILL OPERATE 300 WORKING DAYS ANNUALLY IN THREE SHIFTS. UF-CONCENTRATE 80-85 PERCENT CONSISTS OF: (PERCENT BY WEIGHT) 57-60 FORMALDEHYDE, 23-25 UREA, 15-20 WATER; FORMALDEHYDE/UREA MOL RATIO IS CIRCA 4.8:1. QUALITY OF UREA-FORMALDEHYDE RESINS OF 68-70 PERCENT SHOULD CORRESPOND TO QUALITY OF RESINS FOR PRODUCTION OF FIBRE-BOARDS OF MEDIUM CONSISTENCY AND CHIPBOARDS.

11. MORE INFORMATION CAN BE OBTAINED BY WRITING TO INVEST-IMPORT, SEKTOR ZA HEMIJU; TELEX 11382 OR 11105; TELEPHONE 346-648 BELGRADE. INVESTOR IS HEMIJSKA INDUSTRIJA "PRVI MAJ", CACAK.
BID SHOULD INCLUDE: TECHNOLOGY DESCRIPTION; TECHNICAL DESCRIPTION WITH EQUIPMENT SPECIFICATION; GUARANTY; DELIVERY, PARITY, PRICE AND OTHER COMMERCIAL CONDITIONS; AND CREDIT TERMS.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BELGRA07872
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760448-0991
From: BELGRADE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761272/aaaackkz.tel
Line Count: 91
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: wolfsd
Review Comment: n/a
Review Content Flags:
Review Date: 27 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 MAY 2004 by hattaycs>; APPROVED <10 AUG 2004 by wolfsd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FOREIGN COMMERCIAL TENDER (MAJOR PROJECT) SUMMARY. ONE OF THE LARGEST YUGOSLAV IMPORTERS IS LOOKING FOR ABOUT \$5 MILLION OF EQUIPMENT AND KNOW-HOW FOR
TAGS: BTIO, BENC, YO
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006